

# Fidelity National Title Group

## South Santa Barbara County

### Price Report January 2018

#### SOUTH COUNTY

Date	Sales	Avg. Price	%Change	Median Price	% Change	>1 Million
Jan-18	89	\$1,371,989	10%	\$900,000	5%	39
Jan-17	121	\$1,248,504	-28%	\$860,000	-14%	49
Jan-16	114	\$1,728,102	9%	\$999,000	18%	56
Jan-15	123	\$1,584,400	-18%	\$850,000	-7%	48
Jan-14	107	\$1,938,163	84%	\$914,000	32%	49
Jan-13	131	\$1,051,618	2%	\$695,000	7%	36
Jan-12	113	\$1,031,000	10%	\$652,000	4%	27

#### GOLETA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jan-18	18	\$964,750	35%	\$840,750	16%
Jan-17	30	\$715,950	-12%	\$726,500	-2%
Jan-16	22	\$809,159	11%	\$739,000	0%
Jan-15	30	\$730,138	3%	\$737,500	14%
Jan-14	25	\$707,300	-7%	\$645,000	-2%
Jan-13	39	\$758,256	59%	\$660,000	40%
Jan-12	28	\$475,929	-41%	\$470,500	-22%

#### SANTA BARBARA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jan-18	53	\$1,202,311	18%	\$845,000	1%
Jan-17	58	\$1,020,500	-20%	\$837,671	-17%
Jan-16	53	\$1,268,500	11%	\$1,005,000	10%
Jan-15	58	\$1,138,724	4%	\$913,250	-6%
Jan-14	60	\$1,093,633	63%	\$968,500	62%
Jan-13	58	\$671,914	-16%	\$599,500	-18%
Jan-12	53	\$798,000	4%	\$735,000	17%

#### CARPINTERIA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jan-18	6	\$659,417	-11%	\$655,250	-5%
Jan-17	14	\$743,571	16%	\$689,500	28%
Jan-16	11	\$640,545	0%	\$539,000	-7%
Jan-15	10	\$637,950	10%	\$580,000	-13%
Jan-14	3	\$582,500	5%	\$670,000	24%
Jan-13	7	\$556,929	-7%	\$540,500	10%
Jan-12	9	\$600,278	43%	\$490,000	38%

#### MONTECITO

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jan-18	9	\$3,038,611	-9%	\$3,000,000	33%
Jan-17	13	\$3,344,462	-12%	\$2,250,000	-29%
Jan-16	28	\$3,790,982	-11%	\$3,167,500	-21%
Jan-15	16	\$4,269,500	67%	\$3,995,250	85%
Jan-14	15	\$2,562,300	-7%	\$2,165,000	-12%
Jan-13	19	\$2,769,526	0%	\$2,450,000	36%
Jan-12	17	\$2,764,706	5%	\$1,800,000	-15%

#### SUMMERLAND

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jan-18	1	\$1,225,000	26%	\$1,225,000	26%
Jan-17	2	\$975,000	n/a	\$975,000	n/a
Jan-16	no sales reported				
Jan-15	2	\$7,375,000	864%	\$7,375,000	864%
Jan-14	2	\$765,000	-51%	\$765,000	-38%
Jan-13	4	\$1,553,750	211%	\$1,227,500	201%
Jan-12	4	\$499,000	-56%	\$408,000	-64%

#### HOPE RANCH

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jan-18	2	\$4,245,000	64%	\$4,245,000	55%
Jan-17	4	\$2,581,250		\$2,737,500	
Jan-16	no sales reported				
Jan-15	1	\$5,900,000	30%	\$5,900,000	30%
Jan-14	2	\$4,537,500	121%	\$4,537,500	129%
Jan-13	3	\$2,053,000	12%	\$1,984,000	9%
Jan-12	2	\$1,825,000	14%	\$1,825,000	14%